

Our Service Packages

Different customers have different requirements. Our service packages are tailored to your specific and changing needs.

We offer four types: basic, professional, professional group, and enterprise packages. The services are provided for a twelve month period.

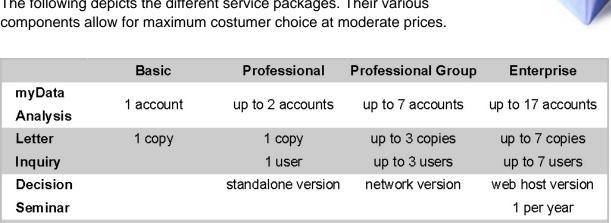
Moderate prices

We provide professional, reasonably priced solutions. We sell our products at moderate prices because we ourselves have a strong commitment to control our costs. For example, we have computerized most of our research efforts through our pioneering software Benchum Decision, which increases significantly our productivity. We do not maintain a large sales department, but have automated most of our marketing activities and let the high quality and attractive price of our products sell themselves.

Please contact us and we will send you our schedule of charges.

Maximum customer choice

The following depicts the different service packages. Their various



Learn more about the basic package, professional package, professional group package, and enterprise package.



Edition

2 copies



Basic Package

This entry version offers good price/performance. It is perfect for those companies or individuals that need to be informed on latest trends in IT pricing, investment, and financing but without huge costs. You have access to our online services and receive our newsletter regularly on your desk.

The basic package provides the company with three products:



Benchum myData

1 user account for our online price service.



Benchum Analysis

1 user account for our online database of research notes.



Benchum Letter

1 copy of our newsletter, delivered by mail (10 issues yearly).



Tel

Fax



Professional Package

This intermediate version is designed to meet all requirements of the professional involved in IT sourcing und computer economics. You have online access to all data, information, and features of our site and receive our newsletter regularly on your desk. Through our inquiry service, we work for you personally and individually. We tune in to your wishes and adjust to your requirements. In addition, let our software product Benchum Decision do the work for you.

The professional package provides the company with five products:



Benchum myData

Up to 2 user accounts for our online price service.



Benchum Analysis

Up to 2 user accounts for our online database of research notes.



Benchum Letter

1 copy of our newsletter, delivered by mail (10 issues yearly).



Benchum Inquiry

Access to our consultation service by telephone, fax, or email for 1 person.



Benchum Decision

Single-user version of our decision support software including update service via Internet for one year.





Professional Group Package

With this comprehensive package a whole group or department can benefit from our services. Group members can create up to seven individual accounts using a registration key to get access to our online services. They will regularly receive up to three copies of our newsletter on their desks. Through our inquiry service, we work for up to three group members personally and individually. Moreover, the team can share market intelligence with the networked version of our software product Benchum Decision.

The professional group package provides the company with five products:



Benchum myData

Up to 7 user accounts for our online price service.



Benchum Analysis

Up to 7 user accounts for our online database of research notes.



Benchum Letter

Up to 3 copy of our newsletter, delivered by mail (10 issues yearly).



Benchum Inquiry

Access to our consultation service by telephone, fax, or email for up to 3 persons.



Benchum Decision

Network version of our decision support software including update service via Internet for one year.





Enterprise Package

This high-end package provides an entire enterprise with access to our services. Up to seven members will regularly receive a copy of our newsletter on their desks. The enterprise can share market intelligence with the web host version of our software Benchum Decision. Through our inquiry service, we work for you personally and individually. Meeting in person is invaluable. We come to your office once a year for personal contact. What are your business needs and how can you address these needs?

The enterprise package provides the company with seven products:



Benchum myData

Up to 17 user accounts for our online price service.



Benchum Analysis

Up to 17 user accounts for our online database of research notes.



Benchum Letter

Up to 7 copies of our newsletter, delivered by mail (10 issues yearly).



Benchum Inquiry

Access to our consultation service by telephone, fax, or email for up to 7 persons.



Benchum Decision

Web host version for intranets of our decision support software including update service via Internet for one year.



Benchum Seminar

1 workshop on client premises yearly, based on a client-designed agenda.



Benchum Edition

2 copies of all our research (monthly delivery by mail).

